

Welcome to the Skyline Newsletter

Dear reader welcome to the first edition of the M-AIS Skyline newsletter.

News for this quarter is good with a record number of users now using the M-AIS software to manage their AIP and the latest client news is that Hungarocontrol have launched their new eAIP in PDF and HTML.



M-AIS in Singapore

Following our success the ATC Global at Amsterdam RAI event in March, Managed-AIS are joining industry professionals at the Global AIM Congress in Singapore.

The event runs from the 17th-19th June 2008 so come to our stand any time over the three days to find out more about the range of M-AIS solutions. The Congress itself will consist of presentations a range of topics, based around the theme "Quality AIM". Alongside there will be an exhibition featuring

AIM companies including M-AIS and partners GroupEAD and THALES.

In addition to information about software and services, you'll have the opportunity to explore demos of FrameAPS, apsXML and AIXM Data Management Suite. We look forward to seeing you there!

Belgocontrol opt for apsXML

Belgocontrol, the air navigation provider for Belgium have chosen to migrate to M-AIS apsXML to produce their eAIP.

As one of the pilot clients for the eAIP working group Belgium were one of the first states to produce an eAIP. Now that they have seen the benefits of an electronic document they are moving their XML files to the M-AIS apsXML product to take full advantage of their EAD SDO Data and the efficient tools of apsXML.

Belgocontrol will be one of a growing number of ANSPs using our software to issue an



eAIP with three countries now in production and many more migrating this year.

They will join our other eAIP clients in the EAD including Latvia, Hungary, Portugal and many more

Happy 5th Birthday EAD

Managed-AIS provide the AIP and eAIP subsystem for the EAD, the largest project of its type in the world.

At present 16 European States have fully migrated or are migrating to the EAD M-AIS.

apsXML Dual Language

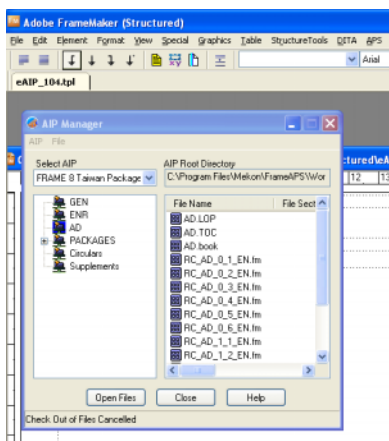
2008 will witness the introduction of some important new functionality in M-AIS' world class eAIP software apsXML.

While there has been much interest in multilingual eAIPs in the past few years, there are many issues and only a handful of ANSPs have successfully published a multilingual eAIP.

Thanks to developments in the apsXML AIP Manager interface, M-AIS can now enable publishing of documents in two different languages through a single interface. The developments also include a powerful new package creation tool.

APS now in FrameMaker V8

In 2008 M-AIS will introduce the latest version of the award winning eAIP software in Version 8 of FrameMaker.



FrameMaker 8 support Unicode natively which means that a wider range of countries and languages can be supported including Arabic and South-East Asian Character sets.

First to benefit from this innovation will be Taiwan, later this year.

Interview with Andrew Barrett CEO of Managed- AIS

How did you first become involved in AIS?

My first involvement in the world of AIS was in 1992 when I was working as a cartographer on a contract for the British Airways AERAD charting section.

At that point, we were using traditional techniques, wax film

etc to make photographic plates for reproduction and I was glad when I was put in charge of the move to electronic production.

We used Bentley Microstation with projection management for the conversion and really brought things up to date, converting over 3,000 charts in 3 years.

What has been your proudest achieve- ment?

Although I have several career points that I am happy with, such as:

- Developing the BA AERAD workflow,
- Creating a world leading AIS Automation Training Course at Bailbrook College in Bath
- Creating a 3D terrain model of Macedonia in Microstation for PansOps analysis
- AIP conversions for more than 12 Countries

I was most proud when we took over the AIS department of Mekon Ltd and started Managed-AIS.

It makes me happy to see that we have been able, in just over 2 years to turn the business around.

We have more than doubled turnover and built up the size and capability of the development and support teams, while bringing the quality of our software, services, training and maintenance to ever higher levels.

Where do you see M- AIS going in the next few years?

I foresee many changes in the AIS industry in the next few years. Our involvement in EAD and with EUROCONTROL means that we keep in touch with the latest requirements and client needs.

The main changes will come about when states start to release data as well as documents to the AIM market on a regular basis.

New users of the aeronautical data will be found and a greater demand for integrity and speed of delivery of data will fuel the development of the next generation of AIM tools.

M-AIS have been at the cutting edge of AIM technology to allow stay ahead and allow our customers to benefit from the AIM data revolution.

What's the best part of your job?

The most rewarding part is seeing the clients use the software to make and manage their data and AIPs. Our most recent successful client was Hungary, who sent us through their new eAIP on CD and paper. The whole team were excited to see all their hard work come together to produce the perfect end result, it really makes a difference to us that our clients include us in their team, as it brings home the absolute importance of our work at M-AIS.